



# NATIONAL HEALTH MISSION

## Government of Meghalaya

DHS/NHM/HS/33/2024-2025 (XI)

18.12.2024

### Technical Evaluation Report

For Selection of an Agency/Firm/Supplier/Contractor for Re-Designing, Constructing, and Equipping Health Facilities into Fully Functional First Referral Units (FRUs) in Meghalaya

SN	RFP Details	Date	Remarks
1	Advertised	29th October, 2024	The RFP was advertised in Local, Garo and English Newspaper and one National Newspaper
2	Extended Submission Date	26th November 2024 by 3:00 PM	
3	Opening of Technical Proposal	3rd December 2024 at 3:30 PM	

NHM received a total of **three proposals** (Technical & Financial, submitted in separate envelopes) for the assignment. On **3<sup>rd</sup> December 2024 at 3:30 PM**, only the **Technical Proposals** were opened in accordance with the RFP guidelines. The **Financial Proposals** were securely kept and will remain unopened until the date for their review is announced.

SN	Name of Participant/ Firm
1	M/s Sandor Medicaids Pvt Ltd, 8-2-326/5, Road No. 3, Banjara Hills, Hyderabad – 500034
2	M/S Marak Supply & Agencies, Hill View Bungalow Kenches Trace, Shillong, Meghalaya 793004
3	Areng Medical Supplier, Lower Chandmari, West Garo Hills, Tura – 794001, Meghalaya

The 3 RFPs were jointly analyzed based on the below mentioned criteria as per RFP:

Sn.	Criteria	Marks
1	The Bidder has experience in Hospital related construction and designing works (Like DH, MCH wing, CHC etc.) in minimum last three (3) years, prior to the bid submission deadline in private or public sector	a. 03 – 05 years = 10 marks b. > 05-07 years = 12 marks c. > 7 years= 15 marks
2	The Bidder has experience in supply of medical equipment in minimum last three (3) years, prior to the bid submission deadline in private or public sector	a. 03 – 05 years = 10 marks b. > 05-07 years = 12 marks c. > 7 years= 15 marks

Office of Mission Director, National Health Mission

Directorate of Health Services, Health Complex, Upper New Colony, Laitumkhrach, Shillong - 793003

Phone: (0364) 2504532 Email: nrhmmegh@gmail.com



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3	Average Annual Turnover of the Organization in any three financial years out of last five financial years ending March 2024 (In case where audited result for the last preceding financial year is not available, provisional/ unaudited financial statement certified by a practicing Chartered Accountant shall also be considered acceptable.)	a. Rs. 2 crores – Rs.5 crores = 10 marks b. > Rs. 5 crores - Rs.7 crores = 12 marks c. > Rs. 7 crores = 15 marks
4	OEM Authorisation for Equipment	100% =15 80%=10 50%=5 <50%=0
5	A minimum number of two similar contracts (as per scope of work eg. FRU & OT) that have been satisfactorily and substantially completed as a prime contractor, joint venture member, management contractor or sub- contractor in last five years [FY 17-18 to FY 23-24] prior to bid submission.	a. Two Projects = 15 marks b. > Two Projects = 20 marks
6	Site assessment Detailed Project Report on the understanding of the assignment, any pre-feasibility assessment conducted on field, design & reorientation plan and execution methodology. <b>(Marks will be allotted to the bidders on the basis of their project requirement of understanding)</b>	Full Marks – 20 marks
	<b>GRAND TOTAL</b>	<b>100</b>

1. Based on the evaluation criteria, M/s Marak Supply & Agencies scored 58 out of 100, which falls short of the minimum technical qualification benchmark of 60 out of 100. The committee, therefore, decided not to invite M/s Marak Supply & Agencies for the Financial Bid Opening.

2. Over and above the given criteria for the two potential firms, the committee meticulously reviewed on the entire proposal which include Drawings and methodology, Adherence to equipment requirements, Financial capacity and other relevant submissions. The accompanying site assessment reports were also thoroughly examined.

3. Comparative Scoring Statement (Annexure-1): The detailed scoring for the two technically qualified firms is as follows:

a) M/s Sandor Medicaids Pvt Ltd: Technical Score: 71 out of 100, Weightage at 80%: 56.8

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b) Areng Medical Supplier: Technical Score: 70 out of 100, Weightage at 80%: 56

4. The evaluation committee, having found both firms to be technically qualified, recommends proceeding to open the Financial Bids of both parties. However, the committee strongly advises conducting a meticulous evaluation of the Financial Bids to ensure alignment between the equipment lists proposed by both firms and the specific requirements of NHM. This thorough assessment is deemed essential to prevent any potential confusion during the issuance of Work Orders and the signing of Agreements at a later stage.

5. The committee has decided to invite the following firms for the Financial Bid Opening:

- a) M/s Sandor Medicaids Pvt Ltd
- b) Areng Medical Supplier

The Financial Bid Opening is scheduled as follows:

- Date: 19th December, 2024
- Time: 11:30 AM
- Venue: NHM Conference Room

**Note:** All members are requested to attend the session punctually to ensure a smooth and transparent Financial Bid evaluation process.

Ram Kumar S  
Mission Director

Copy for Information to:

1. Tender Evaluation Committee (TEC) First Referral Unit (FRUs) in Meghalaya, all Members.
2. Office Copy.

The document is digitally approved. Hence signature is not needed.

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**Annexure-1**  
**COMPARATIVE STATEMENT**

*Technical Bid RFP for Selection of Suitable Partner for Re-designing, Constructing and Equipping the Health Facilities into fully functioning FRUs in Meghalaya*

Sl no	Criteria	Marks	Sandor Medicaids Pvt. Ltd.	M/S Marak Supply & Agencies	Areng Medical Supplier
1	The Bidder has experience in Hospital related construction and designing works (Like DH, MCH wing, CHC etc.) in minimum last three (3) years, prior to the bid submission deadline in private or public sector	a. 03 – 05 years = 10 marks b. > 05-07 years = 12 marks c. > 7 years= 15 marks	0	0	10
2	The Bidder has experience in supply of medical equipment in minimum last three (3) years, prior to the bid submission deadline in private or public sector	a. 03 – 05 years = 10 marks b. > 05-07 years = 12 marks c. > 7 years= 15 marks	10	15	15
3	Average Annual Turnover of the Organization in any three financial years out of last five financial years ending March 2024 (In case where audited result for the last preceding financial year is not available, provisional/ unaudited financial statement certified by a practicing Chartered Accountant shall also be considered acceptable.)	a. Rs. 2 crores – Rs.5 crores = 10 marks b. > Rs. 5 crores - Rs.7 crores = 12 marks c. > Rs. 7 crores = 15 marks	15	15	15
4	OEM Authorisation for Equipment	100% =15 80%=10 50%=5 <50%=0	15	15	15
5	A minimum number of two similar contracts (as per scope of work eg. FRU & OT) that have been satisfactorily and substantially completed as a prime contractor, joint venture member, management contractor or sub- contractor in last five years [FY 17-18 to FY 23-24] prior to bid submission.	a. Two Projects = 15 marks b. > Two Projects = 20 marks	15	0	0
6	Site assessment Detailed Project Report on the understanding of the assignment, any pre- feasibility assessment conducted on field, design & reorientation plan and execution methodology. <i>(Marks will be allotted to the bidders on the basis of their project requirement of understanding)</i>	Full Marks – 20 marks	16	13	15
	<b>GRAND TOTAL</b>	<b>100</b>	<b>71</b>	<b>58</b>	<b>70</b>
	<b>80%</b>	<b>80</b>	<b>56.8</b>	<b>45.44</b>	<b>56</b>

Checked By:

Shri. Kyrshan Dhar (SC-CW, NHM)

Shri. Bryan Donn (SPO-MMDSL)

Shri. Malcolm Kharshiing (SFM-NHM)

Verified By:

Dr. Ranjeeta Momin (SBC-NHM)

Shri. Kmenbhalang Khongwir (TL-MHSSP)

Smt. Ibamonlang Nongbri (SPM-NHM)

Shri. Richard Wanniang (EE-HEW)

Dr. Lumrilyne M Umlong (Jt.DHS-MI)

Countersigned By:

Dr. Neela Kharsohnoh (DHS-MCH&FW cum Jt. MD, NHM)

Dr. Janupribalas Momin (DHS-MI)